



Advantage Industrial Automation provides OEMs, industrial end-users, and by adding value to the leading products in factory automation and controls

Some of the Industries We Serve:

We help our customers improve productivity & quality, reduce downtime & waste, and increase efficiency & safety. Staying on the cutting edge of the latest advances in automation and control products is our mission at Advantage, and your advantage in **enterprise automation**.



Food & Beverage



Years of experience in the food and beverage market has allowed us to gain extensive technical knowledge to determine the best results. Advantage is here to provide solutions to keep your plant operational and secure.

Some of the ways we help our food & beverage customers:

- Increase plant productivity by improving utilization, optimizing yields and reducing energy costs
- Visualize your process system so you can make intelligent operational decisions
- Take advantage of mobile devices to allow your team to be more efficient from where they are
- Control your processes with state-of-the-art systems that will provide years of operation
- Tools that assist in addressing food safety challenges and regulatory programs
- Safety devices for protection of personnel from hazardous locations
- Provide High Availability Ethernet Networks

Consumer Products

Advantage Industrial Automation has the experience needed to support end users, integrators and OEMs in the consumer package goods market.

We provide solutions that:

- Increase plant productivity by improving utilization, optimizing yields and reducing energy costs
- Visualize your process system so you can make intelligent operational decisions
- Utilize mobile devices to allow your team to be more efficient from wherever they are



- Control processes with the most applicable systems that provide years of operation
- Reduce costs and improve quality and operational efficiencies
- Safety devices for protection of personnel from hazardous locations
- Provide High Availability Ethernet Networks

This is only a small sampling of the solutions, prod-

System integrators *intelligent manufacturing solutions*

5.

Water & Wastewater

Selecting the right partners and system is a critical part of the decision-making process. We provide solutions to keep your plant operational and secure.

- Visualize your process system so you can make intelligent operational decisions
- Control your processes with state-of-the-art systems that will provide years of operation
- Perimeter Security – Receive an alarm when there is a security threat and be able to visually identify the threat
- Protect your instruments and control systems from lightning strikes
- Take advantage of mobile devices to allow your team to be more efficient from where they are
- Know where and how your energy is being used to see how to use it correctly
- Ethernet Security – Protect your network from cyber attacks
- Ethernet Network High Availability keeps your network up even when lightning strikes or backhoes dig up your network



Energy

Advantage Industrial Automation considers energy as an ingredient in the production process, weaving the thread between process automation and energy monitoring.



With our vast expertise in efficient energy management, we offer comprehensive Energy solutions including:

- Monitoring facility energy costs
- Upgrading to lower consumption devices
- Automating facility processes
- Continued monitoring and adjustments

“Advantage Industrial Automation gives us the product, technical and emergency solutions we need.”

*-Engineering Manager
Energy Switchgear*

Material Handling

Today's customers who are building, using, and maintaining material handling systems are faced with more challenges and increased customer service level expectations than ever before.

Some of the ways that we are able to assist material handling system users, system integrators, and OEMs are by providing:

- Expertise on centralized vs. decentralized automated solutions
- Control systems that meet the challenges of today and the needs of tomorrow
- Ethernet network security and high availability
- Reduced energy costs by utilizing existing equipment that minimizes capital investments
- Increased efficiency for your team from where they are with the advantage of mobile devices



- Migration towards Predictive Maintenance vs. Preventive Maintenance
- Visualization of real time operational information to make intelligent decisions



**"Advantage Industrial Automation
goes the extra mile in providing value-
added solutions to address our high
capacity needs."**

*- Engineering Manager
Global Parcel Shipping*

**"When it comes to fitting solutions to needs,
nobody does it better for us than Advantage
Industrial Automation."**

*- Engineering Manager
Utility Cable Manufacturer*

**"We think of Advantage Industrial Automation
as our answer man."**

*- Chief Engineer
Plastic Packaging*

To read more of what our customers say, go to
www.advantageind.com.



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See our website for contact information.

